

**PRESS RELEASE**  
**Skylander Program Funding**  
April 13, 2012



**Passion for excellence and innovation**

**SKYLANDER PROGRAM FUNDING:**

lapse of the agreement protocol announced on February 1, 2012,  
re-assessment of the funding requirements,  
examination of new forms of funding

GECI International has been informed of the lapse of the agreement protocol signed between the French State, GECI International, the Lorraine regional government and private investors, announced on February 1, 2012.

While emphasizing the technical quality of the aircraft and the professionalism of the teams, the initial conclusions of the experts appointed by the signatories of the protocol indicate a requirement for funding of approximately €200 million prior to the first deliveries of the Skylander, compared with the €120 million stipulated in the protocol announced on February 1, 2012.

While the audits have not yet been finalized, GECI International considers this estimate to be excessively high, in particular with regard to the following points:

On the whole, the stakeholders converge on the development costs. GECI International does not exclude the provision for additional costs of €12 million, due to a possible 3- to 6-month slippage of the program schedule.

GECI International considers that the working capital requirement, estimated at about €40 million, which is necessary to finance the first series produced aircraft, will be covered by the down payments made for customer orders. GECI International will not start producing the aircraft until the down payments have been paid. The experts, on the other hand, consider that these down payments will be impounded, and therefore unavailable, until the aircraft has been certified.

Moreover, GECI International expresses its disagreement with certain changes to the business plan proposed by the experts, which have a significant impact on the Program's outlook for profitability:

GECI International is maintaining its production target of 1,500 aircraft, broken down into 1,000 civil aircraft to replace existing fleets, 200 civil aircraft due to growth in the market and 300 special mission aircraft. The experts have only counted the 1,000 civil aircraft to replace existing fleets.

GECI International is also maintaining its target catalog sale price per aircraft of \$6.7 million, a price that is in line with the average prices observed on the market, and does not plan to apply the additional discount recommended by the experts.

GECI International rejects the excessively low annual output of 48 aircraft per year specified by the experts.

Against this backdrop, GECI International prefers an alternative funding structure for the Skylander Program, including, in particular, recourse to long-term private investors and possible associations with industrial manufacturers.

For technical reasons, trading in the shares of GECI International and GECI Aviation will only resume when the markets open on Tuesday April 17, 2012.

## About GECI International

For 30 years, GECI International has been established as a specialist in high technology engineering, with a preponderant presence in the world of aeronautics. Working in the four corners of the world, GECI International's 1,000 staff, engineers and researchers are constantly ready to meet today's and tomorrow's technological challenges.

GECI International combines excellence, passion to innovation to propose, on the one hand, via its GECI Engineering division an offer of expertise and global solutions in the fields of aeronautics, transport and infrastructures and, on the other, via its GECI Aviation a range of twin turboprop aircraft: the F406 and the Skylander SK-105.

The F406, produced by Reims Aviation Industries, is recognised by operators worldwide as an aircraft that is particularly suited to surveillance missions. The Skylander SK-105, produced by Sky Aircraft, stands out due to its exceptional performances, its ability to operate in extreme environments and its very competitive purchase and maintenance costs.

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**ISIN code (share): FR0000079634 – GECP**

GECI AVIATION is quoted on the Alternext market of NYSE – Euronext Paris

**ISIN code (share): FR0010449199 – ALRAI**

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